

KIRLOSKAR PNEUMATIC COMPANY LIMITED

A Kirloskar Group Company

Ref: IBD/THAI/IR Date: April 04, 2016

M/s E3 Asia company Limited, 888 MEC Tower, 14th Floor, Banga-Trad Road, Bangkok, Thailand

Subject: First Kirloskar make Centrifugal Air Compressor Purchase Order from Indorama, Thailand

Dear Mr. Tiwari,

Heartiest Congratulations for securing the first Kirloskar make Centrifugal Air Compressor in Thailand.

We must thank you and your team for the efforts put in to secure this deal.

Your perseverance and strong relations with Indorama has helped us in closing the deal. KPCL will ensure to meet all its deliverables as per commitment and I am sure that this will become a strong reference case for both of us.

We now look forward to many more such wins with your support in our focus to increase our overseas business.

Thanking you once again

Good Luck!

For Kirloskar Pneumatic Co.Ltd.

Sanjay Grover

Head-International Business Division

